



“to enhance the quality of the golf & social experience of Members & Guests”

MINUTES

Board of Governors Meeting

Monday, April 27th, 2020
5:30pm

Members Present:

Officers:

Sal D’Amato, President
Tony Guerra, Vice President
Len Smith, Treasurer

Governors:

Ed Zywein
Tom Hoffer
Alex Cadoret
Ken Spence
Eric Anderson

Additional:

Shaun Mitchel, Superintendent
Mark Aldrich, PGA Professional
Frank Iannetta, General Manager
Courtney Milioto, Accountant
Paul Crandall, Accountant
Susan Orchard, Sir Loin Catering

Members not Present:

Ken Perregaux

Meeting called to order at 5:31 by Sal D’Amato

Via conference call

1. Minutes from April 20th meeting

- Tabled until the April 27th meeting.

2. Committee Reports

a. House Committee chaired by Tony Guerra

- Tony is working with Paul and Courtney to transition the POS system over. He is hoping the system will handle billing beginning June 1st.
- Eric did bring up an idea of having a permanent tent to have open air events/offerings

b. Grounds Committee chaired by Eric Anderson

- Shaun is looking for a less expensive way to fix the leaky roof of barn so that insurance is not involved.
- Pump house report is that we think we can get away with fixing individual components for some time before we invest in a major overhaul.

c. Golf Committee chaired by Tom Hoffer

- Mark gave a PP presentation about a 3-phase program to reopen the course. Phase 1 involved Member Engagement including phone calls to members to check up on how they are doing, golf videos, engaging members in a “virtual library” to exchange book/movie ideas, virtual events (wine tasting, cigar reviews), staff features, and possibly dressing up dining hall and featuring that for events. Phase 2 would involve Stabilizing the member experience once we are able to use the course. Phase 3 would involve longer term offerings (extending the season into months that traditionally WGC had no offerings - kid scavenger hunt, camp outs, fire pit, etc.

d. Marketing Committee chaired by Ed Zywein

- Board discussed plans to reopen restaurant/bar. Without any clarity from governmental authorities we did not feel comfortable stating specifics.
- Sir Loin is planning a Mother’s Day takeout menu.

e. Handicap Committee chaired by Ken Spence

- Nothing new to report.

3. Financial Report

- Lenny made a presentation of the budget comparing similar timeframes. He compared P&L statements from Oct. 1, 2018 - April 15th, 2019 and Oct. 1, 2019 - April 15th, 2020. He also compared the approved Income Statement and the adjusted Income Statement. In summary, are current cash flow only looks good now because we are keeping our expenses low and membership has held up well during these challenging times.

4. New Business

- No new business discussed.

5. Old Business

- Sal continues to work on delinquent member invoices. WGC has utilized about \$13K of the PPP to date.

Motion to adjourn by Ed at 6:42, seconded by Ken S. Adjourned at 6:42.

Next board meeting will be held May 4th, 2020 at 5:30.