



"to enhance the quality of the golf & social experience of Members & Guests"

MINUTES

Board of Governors Meeting

Monday, February 17th, 2020
5:30pm

Members Present:

Officers:

Sal D'Amato, President
Tony Guerra, Vice President
Len Smith, Treasurer
Ken Perregaux, Secretary

Governors:

Ed Zywein
Alex Cadoret
Ken Spence
Eric Anderson

Additional:

Members not Present:

Tom Hoffer

Meeting called to order at 5:33 by Sal D'Amato

- **Minutes from January 20th meeting**
 - Motion to approve minutes with date updates by Alex, seconded by Ken S, passed unanimously, will be posted on website.
- **Committee Reports**
 - a. **House Committee chaired by Tony Guerra**
 - Potential members: Dom and Jill Restagno, Tony DiVicentis, Dirk Koopman, Steve Hebert.
 - Motion to approve the members by Ken P, seconded by Alex, passed unanimously.
 - Talked about getting portable bar for functions that want alcohol.
 - Frank is going to work on the bartending crew on behavior and breaks.
 - GM or event coordinator to be at the club for all functions.
 - Going to have events on off nights (pitch tournament, food and wine pairings, family game night, etc)
 - See New Business / Season Kickoff Party
 - b. **Grounds Committee chaired by Eric Anderson**

- Equipment repair and maintenance is wrapping up.
- Trailer is on order and will start the tree work shortly.
- c. Golf Committee chaired by Tom Hoffer**
 - Tournament book will be online by March 15th.
- d. Marketing Committee chaired by Ed Zywein**
 - See Membership Incentive Program
 - Social media campaign has now started, there have been 63 inquiries. Alex has emailed each one with a membership packet.
 - Off the website an email is sent to Ed, Alex and Frank. Frank is following up with a phone call.
- e. Handicap Committee chaired by Ken Spence**
 - Have a letter ready to go out to the membership next month about when and how to post scores.
- **Financial Report**
 - Looking OK, membership is doing OK at this point.
 - Sal is going have the finance people send out an email to people who haven't payed this year yet to try and get those people to pay. Then in March if there is still a problem, we will get more aggressive and use the policy that we have in place.
- **New Business**
 - a. National Grid League**
 - Not going to happen, too many golfers dropped out.
 - b. Membership Incentive Program**
 - Motion by Ken P to give current members \$100 per referred new members, seconded by Tony, passed unanimously.
 - Motion by Ed to give 10% off dues (for their first year) to all new members, to be taken off on their August dues (unless they pay in full), seconded by Eric, passed unanimously.
 - c. CPA Search**
 - There are problems with the CPA, should we start looking to switch?
 - Our CPA currently gives us a good deal.
 - We will start looking to see what is around.
 - d. Season Kickoff Party on March 28th**
 - i. Ralph Graham**
 - Performing, bio to be put on the website.
 - ii. Menu**
 - Setup by Sir Loins, it will be their meet and greet as well
 - Tickets will be \$25
 - Cocktails and hors d'oeuvres 6:00pm – 7:30pm, show from 7:30pm – 10:00pm
- **Old Business**
 - Kitchen work has started and is scheduled to be done by early next week.

Motion to adjourn by Sal at 7:40, seconded by Lenny. Adjourned at 7:40. Next board meeting will be held March 16th, 2020 at 5:30.