



“to enhance the quality of the golf & social experience of Members & Guests”

MINUTES

Board of Governors Meeting

Monday, September 16th, 2019
5:30pm

Members Present:

Officers:

Sal D’Amato, President
John Polucha, Vice President
Len Smith, Treasurer
Ken Perregaux, Secretary

Governors:

Ed Zywein
Tony DiVincentis
Ken Spence
Eric Anderson

Additional:

Alex Cadoret
Frank Ionetta, General Manager
Mark Aldrich, PGA Professional
John Zimmerman

Members not Present:

Len Smith
Tom Hoffer

Meeting called to order at 5:27 by Sal D’Amato

1. Minutes from August meeting

- Motion to approve Executive session minutes by Tony, seconded by Ken S, passed unanimously
- Motion to approve regular minutes by Tony, seconded by Ken S passed unanimously, will be posted on website.

2. Committee Reports

a. House Committee chaired by Tony DiVincentis

- Air conditioning replaced and working.
- Dish washer is in constant need of repair and should be replaced at some point (replacement is around \$7,000 to \$8,000 not including installation and plumbing fixes). It is hard to find parts and there is severe plumbing problems.
- New management information system is need and a committee needs to be put together to do due diligence on what is the best option.
- Beer system needs to be cleaned more often and we are trying to get a contract with a service to do that.

- Functions or outside tournaments must fill out a form and add the function/tournament to a calendar so that we can't double book functions and/or have problems with booking events at the same time. We also need to look at increasing the revenue for these events.
 - Hall rentals are up 20%, we have had 42 year to date events.
 - Automatic door is problematic and not in good repair. Stanley is no longer making it and will need to be replaced at some point.
 - Serve Safe classes are coming up in November and need to be done.
- b. Grounds Committee chaired by Eric Anderson**
- Aeration completed successfully. Need to increase the coverage to hit the annual percentage of aeration per acre.
 - Drainage of 3 and 4 completed successfully. Slowed down by shipping delays and pipes in the ground that were not on the plans.
 - Eric will come to the financial meeting with capital expenses, budget and things that may be need to be replaced in the future.
 - Architect will be here on October 1st to walk the course but specifically to look at the area between holes 5 and 6 where the tree was removed.
- c. Tournament Committee chaired by Tom Hoffer**
- The Labor Day Tournament was a huge success with full participation plus two extra participants. We did a shotgun start to accommodate the full field plus and to allow all participants to finish as early as possible. There was some questions raised regarding the payouts. The perceived low payouts were due to having two different divisions with both net and gross payouts. Mark did the best he could to be equal with having the amount of spots he had to payout.
 - The Fall Tournament is coming up this Saturday, we expect to have a good turnout for this event.
 - We will be sending out a survey soon for the participants in The Men's Invitational. We are looking for positive and negative feedback so we can make our signature event even better next year.
- d. Marketing Committee chaired by Ed Zywein**
- Website leads keep coming in, including the fall membership promotions.
 - People need to follow up on these inquires.
 - Videographer was here this past weekend making videos.
 - October 26th will be the Octoberfest. There will be a link to register and will go directly to your account. Reminders will go out bi-weekly until the event. Limit of 140.
- e. Handicap Committee chaired by Ken Spence**
- Issues need to be addressed in terms of handicaps. The rule of 70, winter rules with handicaps going up because of playing outside courses and lastly, seasonal member should use WGC scores only. Committee will look at all options and come with recommendations.
- f. Golf Committee chaired by John Polucha**
- Need to advertise 9-hole golf outings on the website so that we can get more outings at the club.
 - John is in constant contact with Mark and things are going OK.

3. Financial Report

- Put off until tomorrow, will update when the numbers come in.

4. New Business

a. PGA Professionals Contract

- Motion by John P to rehire Mark as the PGA professional, seconded by Tony and passed unanimously. Negotiations will come soon about compensation.

b. Slate for 2020

- Officers and members. Tony is the only member up for renewal this year. Sal, John, Lenny and Ken would like to come back as officers and all other board members (other than Tony would like to come back too).
- We are going to setup a nominating committee to take handle nominations and possibly interview possible candidates.

c. Director of Food Service

- Tony and Sal have met with Brian. He would like to stay at WGC but would like more qualified people to help cook (sous chef).
- The board would put together a committee to see what our options are. Replacement or new sous chef's.

d. Communication between Committees and Management

- Needs to be better on all accounts.

e. Letter from Steve Pucci

- Motion by Tony to go into executive session at 7:03 seconded by John, passed unanimously to discuss this.

f. Corporate Memberships

- Executive session to discuss this. To be discussed at October meeting.

g. Shootout Timing

- Qualifying for the shootout should end the week before Labor Day and the shootout should happen the weekend after Labor Day.

h. Founders Meeting – tentative date November 18th

- Meeting will be held on November 18th.

5. Old Business

- No old business

Back from Executive session at 7:33.

Motion to adjourn by Sal at 7:33, seconded by John. Adjourned at 7:33. Next meeting will be held October 28th, 2019 at 5:30.