



*“to enhance the quality of the golf & social experience of Members & Guests”*

## MINUTES

### Board of Governors Meeting

Monday, August 19<sup>th</sup>, 2019  
5:30pm

#### Members Present:

##### *Officers:*

Sal D’Amato, President  
John Polucha, Vice President  
Len Smith, Treasurer  
Ken Perregaux, Secretary

##### *Governors:*

Ed Zywein  
Tony DiVincentis  
Ken Spence  
Tom Hoffer  
Eric Anderson

##### *Additional:*

Tony Guerra

#### Members not Present:

Meeting called to order at 5:34 by Sal D’Amato

1. **Executive session** – called into session after normal meeting at 6:38 without going into normal session again.
2. **Minutes from July meeting**
  - Motion to approve Executive session minutes by Tony, seconded by Ken S, passed unanimously
  - Motion to approve regular minutes by John, seconded by Ken S passed unanimously, will be posted on website.
3. **Committee Reports**
  - a. **House Committee chaired by Tony DiVincentis**
    - Flashing on the cart barn has been fixed.
    - Put new plugs and wiring in the cart barn \$4,100.
    - Have 2 quotes to fix one of the AC units. Both units are now in need of replacement or repair. Each one will cost around \$11,825 each less \$1,000 discount for doing both. Eric made motion to accept the bid by R. Harris to replace both AC units for \$22,650, seconded by Tom. Passed unanimously.

- Got a quote for a lightning rod system for \$2400. Will be postponed.
- b. Grounds Committee chaired by Eric Anderson**
  - Shaun is thrilled with the condition with the course and the work his crew has done. Some of this is due to thatch and not aerating the fairways 2 times a year.
  - Bradley Kline, a Donald Ross restoration specialist, is coming in September for \$1500 to find out what we should do about the downed tree between 5 and 6 but will walk the rest of the course and check on the first and ninth greens.
- c. Tournament Committee chaired by Tom Hoffer**
  - Men's invitational went well. Course was in great shape and people liked the games and the march.
  - One unfortunate event was that 2 Scotty Cameron putters were stolen from the pro's office.
  - John made a motion to not allow Gregory Amaral on the premise anymore due to in appropriate behavior during the Men's Invitational, seconded by Lenny, passed unanimously.
  - Tom made a motion to take \$500 from the tournament committee fund to tip the hourly grounds crew members, seconded by Ken S, passed unanimously.
  - Several people had not finished paying for the invitational. There was poor communication that the balance was due.
- d. Marketing Committee chaired by Ed Zywein**
  - Continue to get good leads from the website and they are getting responded to by Ed and forwarded to Mark and/or Frank.
  - Videographer was here and took pictures and videos of the Men's Invitational. He is the one who is doing the drone fly over video.
  - Moving forward with the October 26<sup>th</sup> event where Kenny Taylor's band is playing and promote the course.
  - Need to reach out to UniBank to have a day out here. Tony G will reach out to a contact at UniBank to help.
- e. Handicap Committee chaired by Ken Spence**
  - Continuing to look at all handicaps and don't see anything out of the ordinary.
  - Nothing new on the re-rating yet.
- f. Golf Committee chaired by John Polucha**
  - Going great, Mark and Scott are doing well.
  - Need to make sure that a post-season meeting happens to figure out what worked well and what needs to be improved for next year.

#### **4. Financial Report**

- Dues income up over \$17,000
- Other revenue down around \$30,000
- Expenses over \$38,000
- Bottom line we are projecting a \$22,000 loss at this point.

#### **5. New Business**

##### **a. Fall promotion**

- Motion to give a special to join for the rest of the year for 2 months of dues. They must stay a member for next year and get that 2 months of dues go towards their next seasons dues.

**b. Public play during the week during slow times**

- After September 1<sup>st</sup> Tony D is suggesting we may want to open up the course to public play (if referred by a member) at certain times of the week. Tom brought up that other courses have done this and not been happy because the membership feels devalued.
- Monday – Thursday if referred by a member for \$70 (which includes a cart).

**6. Old Business**

- No old business

**Motion to adjourn by Sal at 7:02, seconded by John. Adjourned at 7:02. Next meeting will be held September 16<sup>th</sup>, 2019 at 5:30.**