

Whitinsville Golf Club

P.O. Box 128

Whitinsville, MA 01588

Minutes of the meeting of the Board of Governors held Saturday, January 13, 2018 at 12:30 PM in the clubhouse at 179 Fletcher Street, Whitinsville, MA 01588.

Members Present and Absent were as follows:

Officers:

Marc Auclair, President

Alicia Cannon, Vice President

Len Smith, Treasurer

Governors:

Tom Hall

John Polucha

Dave Glispin

Ken Perrageaux

Eric Anderson participated by phone

Absent: John F. O'Brien, Secretary

The meeting was called to order at 12:30 PM.

- Frieswick insurance claim- he filed in small claims court because it was never paid. Marc will follow up with Jerry to see what we need to do to pay him and get the claim pulled.
- Carpet replacement-
 - Only have 1 bid so far. Waiting on additional bids. Eric will work on getting additional bids within the next couple of weeks.
 - Talked about just doing the hall.
 - Eric mentioned whether we wanted to purchase additional tiles just to have on hand.
 - Discussion around the dance floor. We had previously talked about removing the dance floor and renting as needed. Frank noted that the majority of the hall rentals last year used the dance floor. Agreed to just cover it with a rug.
- Committees for 2017:
 - Social event committee- new committee will cover bar, kitchen and social events. Ken will chair.
 - Tournament committee- Tom Hall
 - House committee- Eric Anderson
 - Greens committee- Dave Glispin
 - Marketing committee-
 - Handicap committee- Eric Anderson
- Course rating: Eric provided an update that the MGA agreed to come back in the spring to take another look at the blue tee ratings.
- Treasurer report, Lenny:
 - Reviewed the P&L...
 - Dues income of \$85K represents the new memberships from the fall promotion
 - Grounds materials, supplies and maintenance: up \$28K...Mike thinks it is because we paid the order early (timing issue). Jacqui would need to confirm. Mike confirmed (via phone) that these expenses are still within his budget.
 - Cash is down \$120K when compared to the prior year. This should be our lowest point for cash for this fiscal year.
 - As of yesterday, based on member count, we would be down \$45,210. Need the equivalent of 15 full time members to meet budget.

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- \$4K owed, over 30 days...a lot of discussion around the constant offenders and how to handle.
- Greens fees discussion:
 - Increase greens fees only for outside non-member by \$5/10...Motion by Ken, second Lenny. All in favor
 - Mon-Thurs: \$30/60
 - Fri-Sun, holidays: \$35/70
- Cart fees: motion by Lenny to do the following, Pooch second. All in favor
 - Cart card: increase to \$100 (11 rides)
 - Cart fees: increase to \$12 (9 holes) and \$22 (18 holes)
- Memberships other than full time members: Not all members check in. How do we monitor/keep track of when people are playing, taking carts? General consensus is that Frank and Matt need to take care of this and monitor.
- Incentive program for full payment by February 28: Motion by Pooch, second by Dave. All in favor. Frank will communicate to Jacqui.
- New shed: Frank has a plan. Push carts going in the new shed.
- Tom: a member at Cohasse approached Tom about doing a reciprocal agreement and potentially a Ryder Cup tournament (Tom will handle through the Tourney Committee). We did this in the past with them and it wasn't very successful from our perspective. No interest from the BOG to put anything formal in place.
- Greens:
 - Mike is going to conference
 - Seminars and licensing is in process for the crew
 - Ice damage: cleared the snows off the greens and then put black sand down to absorb the heat
 - Direct winter kill: wet turf. Prolonged warm stretch, grass wakes up and starts to absorb moisture. Then cold spell happens and the grass fills with water and freezes.
 - Salary increase for Mike: currently at \$72K. Dave proposed a \$5K increase effective 2/1. Motion to give him a \$5K increase by Dave, Ken second. All in favor.
 - Salary increase for Hunter: currently at \$47.5K. Motion to give him a \$1K effective 2/1. Motion by Dave, Ken second
- Books: no pro shop credit.
- Eric and Marc will meet with Frank prior to March 1 re: employment agreement
- Alarm system is all fixed and passed.
- Next meeting: TBD

Motion to adjourn to executive session and not to return to regular session:
Tom, Pooch second. All in favor

Submitted: Alicia Cannon